



2900 South State Street, Suite 4 East
St. Joseph, MI 49085
269.982.1390
888.772.1197
fax 269.982.1506
hansonlogistics.com

July 18, 2013

Mr. Tony Sokol
Valu Tec, Inc.
6101 Stoney Creek Dr.
Fort Wayne, IN 46825

Dear Tony,

Just a quick letter of thanks regarding the work you've done for Hanson Logistics.

Thank you for **securing an abatement** at our Hartford, MI location. The special nature of our business has given us some difficulties in our classification with the state. At least, with the abatement in place, we will continue to enjoy the lower tax rate for industrial classification.

It is evident that you are working towards **achieving what is best for the client**, in that you readily suggest and look for ways that will benefit the company as a whole. This was evident in the reduction of our real property taxes at our Hart, MI location.

Thank you, Tony. We look forward to a continued working relationship.

Sincerely,


Jack White